

Our client is a spin-off from the University Freiburg and delivers new technologies based on microarrays for the development of vaccine precursors. The company invented the biomolecule copier. Combined with label-free identification of biomolecule interactions the breakthrough technologies provide the possibility of high-throughput screening of thousands of different molecules at once. The patented technology enables the detection of relevant markers of pathogens for diagnostics and the identification of vaccine precursors in just a few days. This guarantees effective and, above all, fast protection against upcoming pandemics and rapidly changing virus strains

To transform the start-up into an integrated biotech company with an attractive portfolio of products that will generate a growing, sustainable revenue stream and has significant upside potential, we are looking for a

CEO (m/f/d)

based in Germany (near Freiburg) or in Switzerland (near Basel) or remote office with priority on Business Development.

The candidate will be able to identify and prioritize internal and external business opportunities, to focus the organization on execution against these priorities, to create a network of partnerships and to support the BioCopy founders in all aspects of investor and public relations

Major Duties of Position

- Screening of business opportunities (partnering and licensing) and trends in the vaccine market
- Identifying and prioritizing market opportunities for the company
- Manage external relationships with potential partner companies
- Lead the (financial) evaluation of business opportunities
- Drive and realize partnering and licensing options
- Lead the development of strategic initiatives
- Negotiation of contracts of collaboration with clients

To fill this position successfully you have in-depth knowledge of the life science industry as well as experience in leadership roles across different functions like R&D, Business Development and commercialization

We are looking for a self motivated energizing personality with the ability to prioritize according to compliance and business needs and with excellent leadership abilities

Do you feel attracted by this position? We kindly ask you to apply in full confidentiality in English, with resume and list of key competences.

PP PHARMA PLANING

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Your application will be treated with strict confidentiality.