

Our client is a French Family Business, internationally active as CDO / CMO with some 10.000 employees and env € 1.5 bio turnover. The group expands business, invests in production sites and enjoys high reputation in the pharmaceutical community. The products and services contain **production and sales of APIs plus Dosage Forms** for global markets.

The Pharma Division provides full service, ranging from pharmaceutical and chemical development, pilot scale and manufacturing, supply of clinical studies till industrial-scale production, packaging and quality control.

To develop and increase sales and profitability of the designated geographical area we are looking for our client for a

Business Development / Area Manager of Generics (m/f/d).

Major Duties of Position

- Follow-up and management of existing accounts
- Explore and identify new customers and opportunities in the designated geographical area
- Promotion of our products
- Negotiation of supply contracts
- Direct report to Senior Director Generic API business

Your Profile

- Bachelor's degree in a Science or Health field: preferably Chemistry. Pharmacy, Biology or Business bachelor's degree is also of consideration
- Minimum of 2 years of experience in a chemical and/or pharmaceutical company, preferably a generic active pharmaceutical ingredient manufacturer, developer or distributor/agent
- Team player
- Excellent communication skills and strategic thinking
- Availability for local and international travel

Do you feel attracted by this position? We kindly ask you to apply in full confidentiality in English, with resumee and list of key competences.

PP PHARMA PLANING

International Executive Search & Specialist Recruitment Healthcare

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Your application will be treated with strict confidentiality.
